# EXHIBIT 944

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Comments: Document Produced Natively

## **Global Compensation Project**

Lucasfilm Ltd. September 22, 2005

EXHIBIT 744
WIT. CHAU
DATE 2-21-13
KRAMM COURT REPORTING

Total Compensation Philosophy and Strategies
- Pay for Performance

Project Overview - Job Structure/Benchmarking

Building Blocks – Compensation Projects

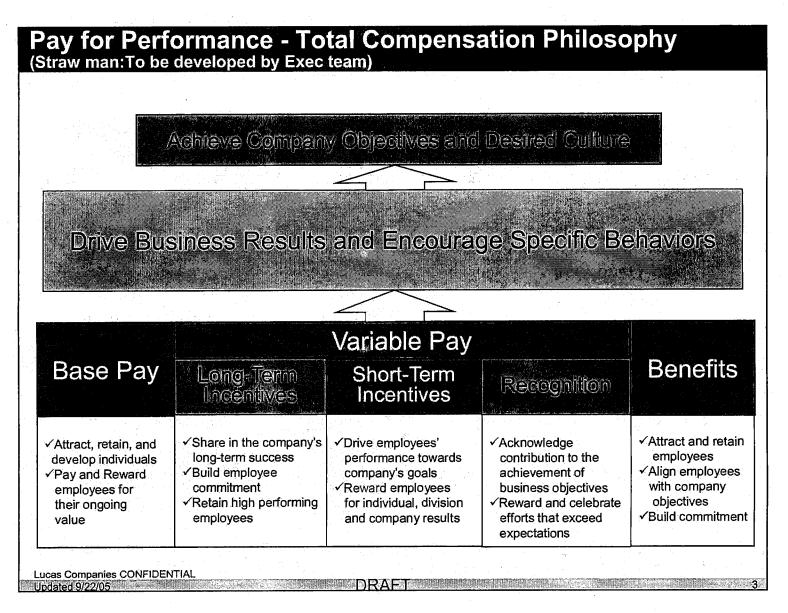
Compensation Project Plans and Timelines

Next Steps

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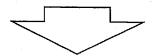
## Pay for Performance - Total Compensation Strategies (Straw man:To be developed by Exec team)

#### Strategize Globally Act Locally

- Global Alignment across Divisions
- Competitive Pay benchmarked to Relevant External Market

#### Utilize a Total Rewards Approach

- Base Pay
- Variable Pay
- Benefits



#### Reward Individual and Team Results and Achievements

- Company Goals
- Division Goals
- Team Goals
- Individual Goals

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#### **Project Overview – Purpose**

#### What we're hearing from the businesses -

Provide competitive market information (salary/titles)

Clarify job progression opportunities/ requirements (career development)

Ensure consistent job calibration & leveling (global framework) Build a structure and data base that will enhance informed decisions when business strategy or needs shift

 Complete market analysis of competitive base pay including offshoring/outsourcing

- ✓ Develop salary guidelines based on market (where do we want to be in the market?? –
- ✓Total Cash Compensation analysis will be completed in conjunction with:
- Identifying Compensation Philosophy
- 2005/2006 Corporate Incentive Plan Design(s)

- Create and/or modify Lucas Companies job profiles
- Define career ladders and criteria for movement within disciplines
- Identify job progression for supervisory and individual contributor tracks
- Managers identify accurate market match for Lucas
   Companies jobs and levels
- Calibrate findings crossfunctionally
- ∠Create Global Job
  Framework to support level
  "equivalents"

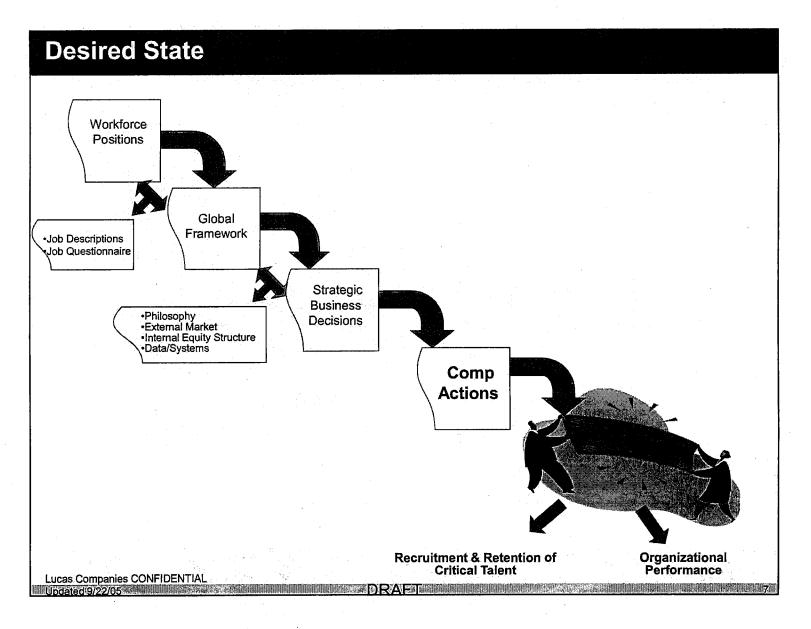
- Create industry recognized, internally consistent title scheme (titles/levels)
- Create "Working Title" capability with Lucas Companies managed by HR
- HR "System Title" based on industry recognized jobs
- ✓Review annually or as needed:
- · Pay Structure
- · Compliance requirements

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#### **Building Blocks – Compensation Projects**

- 1. Develop Compensation Philosophy and Strategy and Build Infrastructure
  - ✓ Define Total Compensation Philosophy, Structure and Strategy
  - ✓ Create framework, including:
    - Job Families
    - Levels or Bands
    - Job Title Structure (including System Titles)
    - > Job Progression within Job Families
    - Job Mapping between similar Jobs across Divisions
    - > Define short-term and long-term Incentive Plans including Eligibility Guidelines
    - > Slot Incumbents into the Framework
    - > Define Stakeholder Roles including HR, Execs, BOD, Comp Committee, etc.
  - ✓ Determine appropriate External Benchmarking Tools and conduct Market Analysis
    - Develop Target Salary Ranges and Grades
    - Define Gaps between Current State and Desired State for Groups of Positions and Critical Individual Positions and Incumbents
    - > Develop a Plan for addressing Gaps
  - ✓ Define Bonus structures and design plans
    - Short-Term
    - Long-Term
    - Retention
    - Spot/Discretionary
    - Product Specific (e.g. Star Wars Sales)
  - ✓ Create framework for International Pay Practices
    - ➤ LAS
    - Other Business Units

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#### **Building Blocks – Compensation Projects**

2. Streamline and Standardize Pay Practices and Processes

- ✓ Training Organization Structure Review
- ✓ Align payroll practices and process across divisions supporting ADP conversion
- 3. Articulate and Implement Compensation Framework
  - ✓ Articulate Compensation Philosophy as appropriate at all levels
  - ✓ Create reporting tools to enable executive level decision making
  - ✓ Develop and conduct training to improve manager effectiveness and accountability
- 4. Support and Maintain the Compensation Framework and Pay for Performance Practices
  - Delineate process for on-going review of jobs as a result of re-organization, restructure or new business needs
  - ✓ Conduct annual competitive market benchmarking, including executive compensation review
  - ✓ Direct Pay for Performance reviews
  - Provide leadership in adapting compensation practices in response to market conditions or shifts in company strategy

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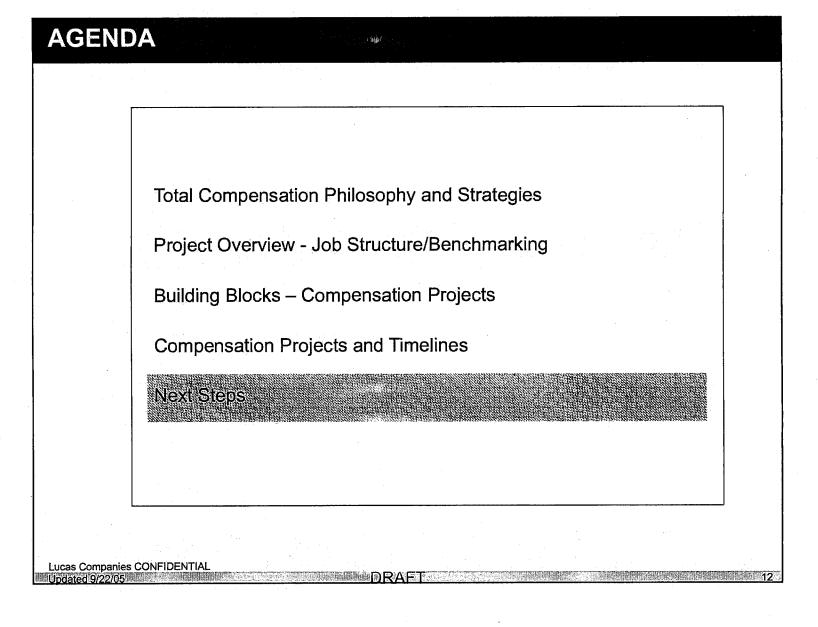
Next Steps

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## **Next Steps**

- ✓ Evaluate Work in Progress and get Agreement on Priorities
- ✓ Develop Compensation Project Plans and Timelines
- ✓ Begin work on Critical Projects following the Project Plan and Timeline
- ✓ Ensure Resources

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#### PARKING LOT - BRAINSTORMING / LAUNDRY LIST

- **✓**Bonuses
  - **✓LECL Bonus Plan**
  - ✓ Retention
  - √Spot
  - ✓ Long-term (Special GWL/Mich fund for Sr. Mgmt Big D's)
  - **√Incentive**
  - √Product specific (Star Wars etc) e.g. sales
- ✓ Defining boundaries
  - **√GWL**
  - **√BOD**
  - ✓ Private company limitations on Long-term incentives
- **✓Project Priorities** 
  - ✓ Gap analysis (completed, work-in-progress, not started)
- √Benefits Statements
  - ✓ Defining customized total comp picture

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